Nutrience Pet Food – Part Time Demo Representative

Rolf C. Hagen Inc. – Baie-D'Urfé, QC

Position Summary:

Rolf C. Hagen Inc. is the world's largest pet product manufacturer and distributor and is currently looking for sales / customer service experienced individuals to become part time demo representatives of our pet food brand Nutrience. We would like these individuals to work closely with our retail partners in their establishments to support and promote Nutrience. The individual in this position will report to the National Product Specialist Manager and is responsible for a number of specific tasks as outlined below under responsibilities.

We are searching for the markets of Toronto, Calgary, Edmonton, Vancouver, Montreal, Quebec and surrounding areas.

This position is paid by hourly wage, and days / hours are typically from Thursday through Sunday, working in various pet supply stores and trade/consumer shows in either 4 to 8 hour shifts.

Responsibilities:

- Drive new consumer awareness and convert them to Nutrience while using a highly visible demo display in retail stores.
- Build displays and maintain store shelves by managing displays of company products; rotating stock, tidying store shelves; providing optimum display of products.
- Attend trade and consumer shows as required.
- Educate customers and provide key messages, answer questions, and in some cases, refer customers to manager where appropriate.
- Ensure all necessary products are ready and in perfect condition for demonstration.
- Fill in demo sales reports / time sheet weekly.
- Consistently maintain an overall professional appearance.

Requirements:

- Previous experience in customer service, sampling or promotions would be an asset.
- Friendly and outgoing, comfortable approaching and engaging customers in interactions and conversations.
- Have access to reliable transportation that supports the transportation of demo materials to and from in-store demos or out-of-store events scheduled.
- Smartphone with ability to text and e-mail photos.
- Can comfortably stand on your feet for the entire shift of 4 to 8 hours; kneel, bend, reach and lift display tables and other slightly heavy items.
- Be passionate about pets and have a genuine interest in the well-being of pets.
- Be passionate about health, nutrition and overall well-being.
- Excellent verbal and written English and French language skills.

Rolf C Hagen Inc. offers a competitive compensation program which includes an hourly rate and an exciting incentive program.

If you have lots of energy and want to learn and contribute in a fast paced environment, Rolf C Hagen Inc. is the opportunity for you!

At Hagen, we believe a diverse workforce makes a difference. We are an Equal Opportunity Employer. We appreciate the interest of all applicants, however, only those selected for an interview will be contacted.

Please send all applications to Jesse De Luca – National Product Specialist – Manager jesse.deluca@rchagen.com